

## Positions available in NSW:

- Sydney: Northern Beaches
- Sydney: City / North Ryde



# Pharmaceutical Sales Representatives

**Are you looking for a challenge that relies on your people and business skills?  
Can you see yourself in a passionate and driven team?**

Boehringer Ingelheim is a high performing, family-owned, pharmaceutical company that prides itself on its products and its people. We offer a friendly, supportive environment where in return for hard work and a commitment to results, we support, nurture and develop our people and encourage them to celebrate and share in our success.

In 2011, Boehringer Ingelheim was formally accredited as an Aon Hewitt Best Employer making us one of the top workplaces in Australia and New Zealand. From over 200 organisations evaluated, just 11 companies were given this prestigious accreditation.

The company is now expanding as a result of our strong product pipeline. Several exciting opportunities now exist in our Prescription Medicine Sales Team to promote our products to doctors, pharmacists and country specialists.

If you can tick the following criteria we invite you to consider growing your career with Boehringer Ingelheim.

### **Selection Criteria:**

- Tertiary Qualifications (preferably in Science or Pharmacy)
- Minimum two years sales experience (working with sales targets)
- Clear professional achievements and a drive for results
- High drive and initiative
- Strong planning and organisational skills
- Excellent interpersonal skills
- A clear and persuasive communicator
- An aptitude for learning (including complex technical information and selling skills) and genuine desire for development
- Flexibility to undertake country travel
- Currently living in the job location

**Here is your chance to learn and join a sales team where you will be:**

- Inspired to do your best work every day
- Surrounded by talented and motivated people
- Ensured of a bright future

### **How to apply**

If you would like to be part of our Prescription Medicine Sales Team, please submit your up-to-date CV along with a covering letter addressing the above criteria to [careers.au@boehringer-ingenelheim.com](mailto:careers.au@boehringer-ingenelheim.com).

In your subject header please include this reference:

**Application: Pharmaceutical Sales Representative – Prescription Medicine (+ location)**

In your covering letter please indicate if:

- You have already applied for, or been put forward for this position through an Agency
- Have previously interviewed for a position with Boehringer Ingelheim, including details of the hiring Manager or region if known.

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*You must have the right to live and work in this location to apply for this job.*

*It is Boehringer Ingelheim's policy not to accept speculative resumes from Agencies, unless the role has been released directly to the agency. If we require your assistance on any roles we will contact you at the time.*